

# The North East England Service Provider Register

## Service Provider Profile

**Name** Euro-link Associates

4 Glenhurst Drive  
Whickham  
Tyne & Wear  
NE16 5SH

### Operational Contact Details

**Telephone** 0191 4960187  
**Fax** 0191 4960187  
**Main Contact** Martyn Capenhurst  
**Mobile** Not supplied  
**Email** eurolink@globalnet.co.uk  
**Website** <http://www.euro-linkassociates.com>

**PIN** SPR1283

### Additional Premises

Not supplied

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C & E Europe, DBIS Grant for Research & Development Applications, DBIS Grant for Research & Development Project Management, EU Research & Development Grant Applications, EU Research & Development Project Management, Export Marketing, Feasibility Studies, Innovation Mentoring, Inward Investment Research, Product Commercialisation Strategies, Product Sourcing, SME Consultancy, Technology Transfer, UKTI Passport to Export Projects, UKTI Virtual Export Manager Programme.

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### Main Areas Of Expertise

- Business Management
  - Import and Export
  - Purchasing and Supply
  - Finance
  - Marketing
  - Sales
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### Sector Experience

- Agriculture
  - Automotive
  - Business Development
  - Construction
  - Education
  - Export
  - Horticulture
  - Laboratory
  - Marketing
  - Research & Development
  - Timber
  - Training
  - Utilities
  - Architects
  - Biotechnical
  - Charities
  - Customer Services
  - Environment
  - Food
  - Human Resources
  - Manufacturing
  - Private Sector
  - Scientific
  - Tourism
  - Travel
  - Voluntary Sector
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### Other Sector Experience

Building and Construction Industry, Building Products, Commercial and Industrial Floor Cleaning Equipment, Municipal Street Cleaning Equipment, Innovation Mentoring, R&D Biotechnology Applications Experience, Product Commercialisation Strategies, Product Manufacturing Under Licence Agreements

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### Company Specialisms

Business Development  
Business Planning  
Business Start-up  
Building and Construction Industry  
Building Products  
Feasibility Studies  
Project Management  
Agricultural Development  
Agri and Wood Waste Management

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Commercial and Industrial Floor Cleaning Equipment  
Municipal Street Cleaning Equipment  
European Funding Applications  
UK Funding  
DBIS Grant for Research and Development Applications  
DBIS and EU Research Programme Project Management  
Innovation Mentoring  
R&D Biotechnology Applications  
Export Marketing  
Export Sales  
Supplier Outsourcing  
Market Testing  
Product Commercialisation Strategies  
Product Manufacturing Under Licence Agreements  
Product Development  
Renewable Energy Systems  
Sales  
Seminar Development  
Technology Transfer  
Training in Customer Care

Euro-link Associates is approved by NEESPR for the delivery of projects within the following programmes:-

Innovation Support Service Initiative;  
UKTI North East Virtual Export Manager Programme.

The range of work previously undertaken in the Innovation sector includes:-

DBIS Grant for Research & Development Applications;  
DBIS Grant for Research & Development Project Management;  
DBIS Grant for Research & Development Project Quarterly and Final Claims;  
EU Research & Development Grant Applications;  
EU Research & Development Project Management;  
Feasibility Studies;  
Innovation Mentoring;  
Product Commercialisation Strategies;  
Technology Transfer.

To date over £1,000,000 has been obtained for clients from DBIS Grant for Research & Development Applications, including previous versions of this support programme.

The application sectors covered are from a wide range of business sectors including:-

Bio-technology;  
Commercial and Industrial Floor Cleaning Systems;  
Construction Industry;  
Ecological Packaging;  
Electro-chemistry;  
Engineering;  
Food and Drink Manufacturing Processes;  
Fruit and Vegetable Cleaning and Processing;  
Medical Devices;  
Municipal Street Cleaning Systems;  
Nano-technology.

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Within the UKTI North East Virtual Export Manager Programme successful projects have been delivered in the following business sectors:-

Commercial and industrial floor cleaning brushes / municipal street cleaning brushes - orders were generated for the company from Germany, Korea, Spain, Switzerland and associate companies in the UK. Additionally within the US market new business worth over £100,000 has been generated and opportunities in non-core business activities have been identified globally. Regular in-country market visits, on behalf of the company, have been undertaken in Germany, Switzerland, the Netherlands, Spain and the USA.

Ecological particle board manufacturing - over 100 million Euros of enquiries were generated for the client company. In-country market visits, on behalf of the company, were undertaken in Estonia, Ireland, Latvia, Lithuania, Poland and Slovakia.

Fresh-cut fruit, vegetable and poultry sector processing - through basic market research over 800 target companies were identified for the client company in the Czech Republic, Estonia, France, Germany, Italy, Latvia, Lithuania, the Netherlands, Portugal, Slovakia, Spain, Switzerland and the Ukraine. The outcomes are now being followed up by the clients' own personnel. In-country market visits were undertaken, on behalf of the company, in the Czech Republic, Slovakia and Switzerland.

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### Innovation Support Service

This provider is approved to provide Innovation Support Service

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### UKTI VEM Panel Service

This provider is approved to provide UKTI VEM Panel Service

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### Professional Memberships

None

### Organisational Standards

None

### Other Professional Memberships

None

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**Has Professional Indemnity Insurance:** Yes

**Has Public Liability Insurance:** Yes

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### Languages

- French

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**Trading Status:** Sole Trader

**Vat No.:** Not supplied

**Company No.:** Not supplied

**Date Established:** 1995

**Number of Employees:** 1-5

**Fee Structure:** Fixed

**Minimum hourly fee:** £50.00

**Maximum hourly fee:** £75.00

**Minimum daily fee:** £400.00

**Maximum daily fee:** £600.00

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### Willing to work in

- International
- National
- North East Region
- County Durham
- Northumberland
- Tees Valley
- Tyne and Wear

### Business size experience

Start-ups, Sole Traders, Family Owned, 1-4 Employees, 5-9 Employees, 10-19 Employees, 20-49 Employees, 50-99 Employees, 100-249 Employees, 250-499 Employees, 500-999 Employees, 1000 plus Employees

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